

## **Biography**

Dmitry Bochkalov, was born 2.11.1977, in Moscow Russia. In 2000 he graduated from Moscow Power Engineering Institute (Technical University) as mechanical engineer specialised in industrial heating systems. In 2000 he was employed by Danfoss in Sales department and since then he took various professional and management positions within Danfoss till now. In 2011 he moved from Danfoss Russia to global position of Business development in Danfoss Slovenia and by that his responsibility spread on several locations in EU, Russia and China for various products, such as mechatronic controllers and district heating substations. During his carrier, he also expanded his management knowledge by studying on MBA business schools such as Henley Business School of Reading university. Currently he is appointed as Business Development Director District energy division on which holds responsibility for business development across the world.